

Adrian Brien

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fleet for ecast

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WELCOME TO THE ADRIAN BRIEN FLEET ENEWS FORECAST

The first of our quarterly enews forecast that has up-to-date information on changes, new releases, awards, new legislations, safety tips and dealership news.

Our enews forecast is designed to be a useful source of information for our fleet customers, and with this in mind we'd like to hear from you about what is important to you in your business.

There's a link on the back page where you can send us your feedback to ensure the contents of this enews forecast is relevant.

The Fleet Team at Adrian Brien Automotive is made up of: Fleet Manager Sarah Packwood-Hollings who has 20 years of fleet experience working for a manufacturer and a major leasing company prior to joining Andrew Brown and the team at Adrian Brien Automotive.

Ford Fleet Customer Representative Phil Steer who has 20 years experience at Adrian Brien Ford; and Fleet

Administrator Stacey Malesevic who has gained great knowledge of fleet in the last two years.

We hope you find our fleet enews forecast a convenient & proactive way to keep informed on the issues that impact on your business' fleet.

ADRIAN BRIEN CLEANS UP AT AWARDS!

With Hyundai being one of the world's fastest growing automotive companies, and the fifth largest automotive group in the world, the Hyundai Awards are a prestigious event and to be named as one of the winners is something of an honour.

When Adrian Brien Automotive's Parts Manager Mark Berlemon was named Hyundai 2010 Regional Parts Manager of the Year it was a terrific result for our team.

Rob Pryde from our service department also took home the sought after 2010 Hyundai Australian Master Technician of the Year Award. Rob is no stranger to praise for his work after winning Ford's 2010 South Australia Ford Technician of the Year Award.



ALL NEW FORD RANGER BOASTS MORE CAPABILITY AND POWER

The locally designed and engineered T6 Ranger utility captured enormous interest at its world premier at the Australian International Motor Show in Sydney last year.

The Ranger boasts more capability, more power and more features than its predecessor and was tested extensively from searing Outback heat to frigid Swedish winter cold.

All-new from the ground up, with redesigned powertrains, suspension, steering and braking systems, it sits on a longer wheelbase (now measuring 3220mm) and boasts wider tracks.

Available in 4x2 and 4x4 guises, the one-tonne pick-up uses separate chassis construction to maximise its towing capacity and payload capabilities. Some versions can deal with up to 1500kg.

Beyond the four-door dual-cab model there are two-door super-cab and single-cab variations and there will be a choice between two ride heights over five levels of trim up to the range-topping XLT.

What's clear is that while the new Ford Ranger



has modern design, comfort, safety and convenience, with one of the biggest and roomiest interiors in the business, it is still a tough truck.

Under the bonnet is a choice of three heavily revised or all-new powerplants: opening the range will be a 2.5-litre inline four-cylinder Duratec petrol unit producing 122kW of power at 6000rpm and 226Nm of torque, which Ford claims beats its major competitors and is a massive 24 per cent better than the previous model.

This engine comes standard with a five-speed manual gearbox, and can be configured for E100 Ethanol flex-fuel, CNG or LPG capability.

Next up is a choice of two common-rail turbo-diesels, a 2.2-litre four-cylinder that delivers 110kW at 3700rpm and 375Nm between 1500 and 2500rpm, and a 3.2-litre inline five-cylinder from the current Ford Transit van developing 147kW at 3000rpm and 470Nm at 2750rpm.

The Ranger tank size is 80 litres, and although fuel consumption, emissions outputs and performance figures for Ranger engines are yet to be released, Ford expects close to segment-leading economy.

FORD TERRITORY DIESEL

The new Ford Territory is set to roll into Adrian Brien Automotive in the second quarter of this year, and we can expect the Territory will offer a diesel engine across the range as an automatic.

It will also be available as a diesel rear-wheel drive, which will be the only rear-wheel drive diesel SUV available in the non-premium segment.

With a fresh face and the all-important new 2.7-litre turbo-diesel engine in tow, the Ford Territory's exterior makeover is the first serious change the SUV has seen since its launch in 2004.

The Territory Diesel will sit under the umbrella of Ford's global Kinetic Design philosophy, with a striking exterior that is bold, dynamic and has smooth sculpted lines to exude movement, even at a standstill.

Crowning the 2011 Territory Diesel is the prestigious front grille and with strong lines that flow fluently into sharp angled headlights, the look is elegant and powerful.

The projector headlights and LED position lamps inspired by European design go a long way toward creating a signature identity that is unmistakably Territory. And new Slim-line headlights with projector beam technology are another stand-out feature in the Territory's frontal styling.

Buyers opting for the high-series Titanium variant will also enjoy the LED (Light-Emitting Diode) position lamps that are integrated into the redesigned front bumper.

Striking 5-spoke Y-design alloy wheels give a sporty edge to the new Territory's exterior which is more than just a good-looking feature; they reduce noise and vibration which result in a more defined drive.

The main gain from the 2011 Territory diesel will be fuel efficiency and practicality and the grunt-filled diesel V, which produced 152kW of power and 440Nm of torque in Land Rover guide, will give Ford a mechanical advantage over its biggest rival, the Toyota Kluger.

The Kluger offers no diesel variant at all, removing themselves from the shopping list of conscientious SUV buyers and diesel fans.

TERRITORY RANGE OVERVIEW

FORD TERRITORY TX

- Rear parking sensors and reversing camera
- Front, side curtain and driver's knee airbags
- 4-inch black and white display
- USB and iPod connectivity
- Five seats (with optional third row)
- Black trim ('Shadow')
- 17-inch five-spoke alloy wheels

FORD TERRITORY TS OVER TX:

- 8-inch colour infotainment touch-screen
- Third row seating for seven-occupant capacity
- 17-inch double-five-spoke alloy wheels



- Unique front-end design with circular foglights
- Black/grey wavy/striped trim

FORD TERRITORY TITANIUM OVER TX AND TS:

- Unique front-end design with LED daytime running lights
- Leather seats
- 18-inch Y-spoke alloy wheels
- Black trim ('Shadow') or beige ('Cashmere')
- Side indicators incorporated in wing mirrors
- Extensive use of chrome-look finishes, including on grille, side vents and four exhaust outlets.



HYUNDAI I45

Being quietly called the 'Camry Killer' by some of the world's motoring press, pitting it against Toyota's best selling mid-size family player, has placed the i45 on a pedestal, and with good cause.

The i45 is a great looking car from almost any angle, and from a side on perspective it has drawn comparison to the current Mercedes E-Class; echoes the look designers were going for when they wanted to create a head-turner in the highly competitive midsize category.

The 2.4-litre 4-cylinder in-line GDI (Gasoline Direct Injection) engine produces power and torque levels of 148kW and 250Nm respectively, making it highly responsive and more than capable of reaching speeds well beyond our national speed limit.

It also holds a secret weapon; a weight of just 1506 kilograms for the manual, and 1528 kilograms for the automatic - substantially lighter than most other four-door sedans in its category, which weigh around 6000 kilograms.

This means the i45 is able to deliver fuel consumption numbers of 7.9-litres/100kms (combined) or as low as 6-litres/100km/h on the freeway, and that's with automatic transmission.

The i45 is considered a mid-size vehicle, but sitting in the back seat will reveal just how much room there is, and up front there's plenty of all-important elbow space for the driver. Essentially this car will offer the comfort for 4 or 5 adult passengers as a larger car would.

Peeking into the interior will surprise even entry-level buyers as the 'Active' model is loaded with standard features normally found only in prestige cars.

The upholstery for example is a combination of leather and fabric, with more leather than fabric, while the mid-spec 'Elite' and high-end 'Premium' models come with full leather interior.

Standard inventory across the i45 also includes six-airbags with Active Front Headrests; ESC Stability Control with TCS, ABS, EBD and BAS; Hill Start Assist Control (HAC); Dusk Sensing Headlamps; Front Fog lamps; LED Rear Combination Lamps, HMSL, Side Indicators; Hyundai Active Locking Operation; 16-inch Alloy Wheels with Full Size Spare; Dual Exhaust with Chrome Tip; Black Piano Finish Inserts on doors, centre fascia and vents; Cruise Control - steering wheel mounted (on automatic model) and USB audio input with iPod compatibility.



FIRST GLIMPSE OF THE HYUNDAI ELANTRA

The 2011 Hyundai Elantra teams a six-speed automatic transmission with Hyundai's 1.6-litre Gamma direct-injection four-cylinder engine for 103kW of power and 166Nm of torque. Hyundai's 'fluidic sculpture' design language gives the new Elantra a tight, aggressive appearance, which is a significant change from its predecessor. Previous showings of the car featured high-intensity-discharge lamps and LED tail lamps, heated rear seats, and an LCD information screen in the dashboard. The Elantra is currently Hyundai's best-selling global vehicle with more than six million finding homes since its launch 20 years ago, and Australia buyers can expect to get their first look at it in the latter part of 2011.

HYUNDAI I40 WAGON A FUTURE CLASS LEADER IN COMPETITIVE MEDIUM - SIZED SEGMENT LATE 2011?

The i40 wagon is being billed by Hyundai as the first-ever D-segment car the company has developed specifically for the European market, and here in Australia it puts Hyundai in a good position within the competitive medium-sized segment.

Featuring a package of powertrains, equipment and technology that will entice European tastes, the i40 wagon will include a 1.7-litre turbo-diesel engine, confirmed to emit just 113 grams of CO2 per kilometre, which Hyundai claim is the best-in-class figure.

The 1.7 is expected to be available in two states of tune, and offered along with a 1.6-litre petrol engine from its launch late this year. Bigger petrol and diesel engines, both displacing 2.0 litres, are expected to follow soon after.

Class-leading levels of standard equipment are expected in the i40 wagon, with heated and reclining front and rear seats, a heated steering wheel, and an active demist system that automatically detects and clears mist on the windscreen

Hyundai's designers have also aimed for an upmarket and hi-tech feel inside the cabin, which is evident in the blue backlighting, a stop/start button and a flowing silver slice of trim splitting the dashboard into two distinct sections.

Drawing from the company's 'fluidic sculpture' design ethos, the i40 will come with signature elements such as a hexagonal grille and jewel-like headlights, complete with swoopy daytime running lights.



NO MORE REGISTRATION LABELS FROM JULY 1 2011

From 1 July 2011 there will be two significant changes to the registration of light vehicles in South Australia (subject to legislative changes): the abolishment of registration labels; and the removal of 6 and 9 month registration renewal periods.



There will no longer be vehicle registration labels for light vehicles which means all South Australian registered light vehicles no longer need to display a registration label, regardless of whether the vehicle is used in regional or metropolitan areas.

You can remove your current label on or after 1 July 2011 or you can wait until your registration is due for renewal.

This change will result in environmental benefits from reduced price production and wastage of registration labels.

Heavy vehicles (defined as all vehicles with a gross vehicle mass of more than 4.5 tonne) will still be required to display a heavy vehicle registration label.

Renewing registrations for your light vehicle after July 1 2011 will involve owners receiving a new form called a registration details certificate, as well as a registration renewal, around six weeks prior to your current registration expiry date.

You'll still receive a receipt either online or a number over the phone, depending on how you have chosen to pay, and you just need to attach this to your registration details as proof of payment.

If you're unsure of when your vehicle is up for registration, you can look up your details on the EzyReg website.

ezyreg.sa.gov.au



FORD RANGER CRUISE CONTROL SAFETY RECALL AND REISSUE

Ford recently issued a Safety Recall for certain Ford Ranger models which affect PK, XLT and Wildtrak models where cruise control is standard, as well as the PJ and PK Ranger models that have cruise control fitted as a Ford Genuine Accessory.

Adrian Brien Automotive will not deliver any new Ranger models with a Ford Genuine Cruise Control fitted to the vehicle until further notice from Ford Motor Company Australia.

Any fleet buyer who has taken delivery, or who is awaiting delivery of any of these models from Adrian Brien Automotive should contact the fleet department to discuss the available options.

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